

## Unified retail software for ferries, duty free and travel retail

Make shopping and dining relaxing and fun for your customers and employees.



#### Offer a seamless shopping experience for travelers whichever their currency, language, or preferences.

# Unify your processes

Keep your whole business aligned and under control maintaining all item, customer, vendor, and sales data within one platform.

### Unify your offering

Manage retail sales, restaurant, café, catering, bookings, reservations, and more in the same platform, and offer a cohesive guest experience.

### Unify your overview

See how you're performing at a glance and make datainformed decisions using a clear overview of your operations, items, and customers.

#### **Ideal for:**



Travel retail stores in airports and train stations



Trains, airplanes, ferries, cruise boats



Businesses selling retail items, food, and services to travelers



Duty free and duty paid stores and restaurants



#### Get all the functionality you need in travel retail

- Handle retail sales and items, ingredients and food production, bookings and reservations from a single platform.
- Automatically apply rules for **tax free**, **product allowances**, **STEB**, using boarding pass, passport, route traveled, etc.
- Keep track of travelers' **preferences**, **information**, **past purchases** for all your stores, including the eCommerce.
- Easily manage **product allowance** rules and product limitations according to local legislation.

#### Manage retail, food service, and bookings as one

- Make your **restaurants** thrive: manage menus, food planning, ingredients tracking, kitchen and table service.
- Handle **bookings**, **reservations**, **and appointments** within the same POS you use for your sales.
- Train employees faster on only one user interface for your stores, bars, cafés, and ticket sales.
- Choose the extent of functionality you need. LS Central is **modular**, and adapts to your and your customers' needs.



## Let people shop at their convenience

- Let people **buy ahead** and collect their purchases in-store, at the gate, or on your vessels.
- Let customers shop for products and **collect at return** or get their shopping delivered directly to their home.
- Let customers pay with their favorite **currency**, or mix of currencies.
- Provide flawless, quick service with **mobile POS**.

#### Increase customer loyalty

- Design offers and promotions based on customer buying patterns and analyze the effectiveness of your campaigns.
- Reward customers for purchasing online and in person through a tiered loyalty program.
- Create personalized messages and promotions that appeal to your customers based on their preferences and previous interactions.
- Don't miss a sale: use artificial intelligence to spot trends and optimize your stock in all your locations.



LS Retail is a world-leading developer and provider of all-in-one business management software solutions built on Microsoft Dynamics 365 ERP. LS Retail is an Aptos company and plays a key role in their suite of unified software solutions.

#### www.LSRetail.com

